



*Your Roadmap Beyond Clinical
Practice*



About Us

The healthcare industry in India is rapidly evolving, creating a growing demand for professionals in non-clinical roles such as *medical writing, healthcare consulting, clinical research, regulatory affairs, public health, health technology, and healthcare AI*. These careers allow medical graduates and healthcare professionals to apply their domain knowledge *beyond traditional clinical practice* while contributing meaningfully to the healthcare ecosystem.

However, many medical students and professionals are unaware of these opportunities or struggle to understand how to transition into them. Others may be experiencing burnout from clinical practice or simply wish to explore career paths that better align with their interests and strengths. Finding reliable information, understanding industry requirements, and identifying the right starting point can often be challenging.

MedPivot was created to bridge this gap. We are a platform dedicated to helping medical students and healthcare professionals *smoothly transition into non-clinical careers*. We offer personalized one-on-one consultations to address your career questions and provide guidance tailored to your goals and circumstances.

This guide takes you through the non-clinical domains existing in the market today and the companies that are hiring for them. You'll also learn the skills required to switch into these domains.

This guide helps you

Understand what
non-clinical
careers exists

Know which
companies hire for
these roles

Explore how
MedPivot helps you
transition

Know the answers to
some of the most
asked questions

See Proof of Work:
What Our Clients
Say

Our Impact

- Consulted 300+ healthcare professionals through 1:1 mentorship
- MedPivot believes in mass education and career awareness of the healthcare industry. Webinars have been conducted so far:



AI in Healthcare



Prompt Engineering



Medical Writing

Meet the Founder



Dr. Preeti Malik

What are Non-Clinical Careers?

Non-clinical careers are healthcare-related roles that do not involve direct patient care. These include fields such as medical writing, clinical research, pharmacovigilance, healthcare consulting, regulatory affairs, healthcare analytics, and health-tech.

Who can transition into a non-clinical field?

Medical students, doctors, dentists, pharmacists, nurses, allied healthcare professionals, and life science graduates can all explore opportunities in non-clinical healthcare domains.

How do I know if I am fit for a non-clinical field?

If you enjoy areas such as research, writing, data analysis, strategy, technology, business, or project management more than clinical practice, a non-clinical career may be a suitable option. Exploring different domains through internships, webinars, or mentorship can help you identify the right fit.

Why would companies hire medical professionals?

Medical professionals bring strong scientific knowledge, critical thinking, problem-solving abilities, and an understanding of healthcare systems. These skills help companies develop healthcare products, ensure regulatory compliance, conduct research, create medical content, and make informed business decisions.

What roles exist in the Non-Clinical field?

The following are the Non-Clinical domains:

1. Research-Based Careers
2. Technology-Based Careers
3. Data-Based Careers
4. Regulatory Affairs & Compliance
5. Insurance, Claims & Medico-Legal Careers
6. Pharmacy & Biotechnology Careers
7. Training, Medical Affairs & Scientific Engagement
8. Healthcare Marketing, Business Development & Medical Communications
9. Medical Writing, Scientific Writing & Content Creation
10. Education, Coaching & Online Career Opportunities
11. Healthcare Consulting & Management
12. Entrepreneurship, Freelancing & Independent Consulting

This page explores different careers in Non-Clinical domains

RESEARCH-BASED CAREERS

- Clinical Research Associate (CRA)
- Clinical Research Coordinator (CRC)
- Clinical Trial Manager
- Research Scientist
- Medical Research Associate
- Clinical Data Reviewer

TECHNOLOGY-BASED CAREERS

- Health Informatics Specialist
- Digital Health Consultant
- Healthcare Product Manager
- Health-Tech Implementation Specialist
- AI in Healthcare Analyst
- Electronic Health Records (EHR) Specialist

DATA-BASED CAREERS

- Healthcare Data Analyst
- Clinical Data Manager
- Biostatistician
- Epidemiologist
- Healthcare Business Analyst
- Real-World Evidence (RWE) Analyst

REGULATORY AFFAIRS & COMPLIANCE

- Regulatory Affairs Associate
- Regulatory Affairs Manager
- Quality Assurance Specialist
- Compliance Officer
- GMP/GCP Auditor

INSURANCE, CLAIMS & MEDICO- LEGAL CAREERS

- Medical Underwriter
- Medical Claims Reviewer
- Medical Auditor
- Medico-Legal Consultant
- Insurance Medical Advisor

PHARMACY & BIOTECHNOLOGY

- Drug Safety Associate
- Pharmacovigilance Officer
- Medical Reviewer
- Clinical Operations Associate
- Biotechnology Research Associate
- Drug Development Specialist

TRAINING, MEDICAL AFFAIRS & SCIENTIFIC ENGAGEMENT

- Medical Science Liaison (MSL)
- Medical Advisor
- Scientific Affairs Specialist
- Medical Trainer
- Continuing Medical Education Manager

HEALTHCARE MARKETING, BUSINESS DEVELOPMENT & MEDICAL COMMUNICATIONS

- Healthcare Marketing Executive
- Product Manager (Pharma)
- Medical Communications Specialist
- Brand Manager
- Business Development Executive
- Market Access Associate

MEDICAL WRITING, SCIENTIFIC WRITING & CONTENT CREATION

- Medical Writer
- Scientific Writer
- Regulatory Writer
- Health Content Writer
- Publication Writer
- Medical Copywriter

EDUCATION, COACHING & ONLINE CAREER OPPORTUNITIES

- Medical Educator
- Academic Faculty
- NEET/Medical Entrance Mentor
- Healthcare Career Coach
- Online Course Creator
- Medical Content Educator

HEALTHCARE CONSULTING & MANAGEMENT

- Healthcare Consultant
- Hospital Administrator
- Healthcare Operations Manager
- Public Health Consultant
- Strategy Consultant (Healthcare)
- Healthcare Project Manager

ENTREPRENEURSHIP, FREELANCING & INDEPENDENT CONSULTING

- Independent Medical Consultant
- Freelance Medical Writer
- Healthcare Startup Founder
- Health-Tech Entrepreneur
- Regulatory Affairs Consultant
- Clinical Research Consultant

Skills required for all these domains

Domain	Key Skills Required
Research-Based Careers	Clinical research methodology, GCP guidelines, protocol review, literature review, data collection, scientific writing, statistical interpretation, attention to detail
Technology-Based Careers	Health informatics, healthcare IT systems, EHR/EMR platforms, product management, AI & digital health basics, workflow analysis, project management
Data-Based Careers	Statistics, biostatistics, Excel, SQL, Power BI/Tableau, R/Python, data visualization, analytical thinking, healthcare data interpretation
Regulatory Affairs & Compliance	Regulatory frameworks (FDA, EMA, CDSCO), documentation, compliance management, quality systems, auditing, risk assessment, attention to detail

Insurance, Claims & Medico-Legal Careers	Medical documentation review, insurance policies, claim assessment, legal terminology, report writing, analytical reasoning, communication skills
Pharmaceutical & Biotechnology Careers	Drug development process, pharmacology, pharmacovigilance, clinical trials, scientific literature evaluation, regulatory knowledge, data analysis
Training, Medical Affairs & Scientific Engagement	Scientific communication, presentation skills, stakeholder engagement, medical literature appraisal, KOL management, training delivery
Healthcare Marketing, Business Development & Medical Communications	Marketing fundamentals, market research, branding, sales strategy, business development, communication, presentation and negotiation skills
Medical Writing, Scientific Writing & Content Creation	Scientific writing, medical terminology, literature review, publication guidelines, content creation, editing, referencing, communication skills
Education, Coaching & Online Career Opportunities	Teaching, curriculum development, mentoring, public speaking, content creation, instructional design, communication skills
Healthcare Consulting & Management	Strategic thinking, business analysis, healthcare systems knowledge, project management, leadership, financial understanding, problem-solving
Entrepreneurship, Freelancing & Independent Consulting	Business development, networking, client management, personal branding, communication, project management, negotiation, financial literacy

The next page explores the companies that hire for Non-Clinical roles in India.

Companies that hire for these Roles

Explore companies hiring for non-clinical roles

RESEARCH-BASED CAREERS



TECHNOLOGY-BASED CAREERS



DATA-BASED CAREERS



REGULATORY AFFAIRS & COMPLIANCE



INSURANCE, CLAIMS & MEDICO-LEGAL



PHARMACEUTICAL & BIOTECHNOLOGY



MEDICAL WRITING, SCIENTIFIC WRITING & CONTENT CREATION



How MedPivot Helps You

A personalised, insight-driven approach to help you discover the right non-clinical career path.



UNDERSTAND YOUR PROFILE (1:1 CONSULTATION CALL)

We begin by understanding you as a professional and as an individual. This helps us build a strong foundation for relevant career recommendations.



ANALYSE YOUR RESUME

We conduct a detailed review of your resume to evaluate your experience, skills and career progression.



SUGGEST CAREERS BASED ON YOUR PROFILE

We match your profile with suitable non-clinical career paths based on your skills, experience, interests and market relevance.



FINALISE ONE CAREER OPTION

Together, we evaluate the options and help you shortlist one career path that aligns best with your goals and preferences.



COURSES & CERTIFICATIONS RECOMMENDATION

Based on your shortlisted career path, we recommend the most relevant courses and certifications to build industry-relevant skills and strengthen your profile.

[End-to-End Job Prep for Medical Graduates](#)



RESUME SUPPORT & ENHANCEMENT

[Discover here](#)

Once your learning roadmap is in place, we help you present your story the right way.



LINKEDIN OPTIMIZATION

[Discover here](#)

We optimize your LinkedIn profile to position you as a credible professional in your chosen non-clinical domain and increase your visibility to recruiters and industry leaders.



REFERRAL OPPORTUNITIES FOR TOP PERFORMERS



STRATEGIC NETWORKING SUPPORT

We help you build meaningful professional relationships that open doors to opportunities, insights, and referrals.

How We Help You Network

**Identify the
Right People**

**Personalised Outreach
Strategy**

**Engage & Build
Relationships**

**Leverage LinkedIn
Features**



INTERVIEW PREPARATION

We help you create a preparation plan, share proven tips, and guide you on how to confidently present your story during interviews.

Frequently Asked Questions (FAQs)

Are any career guidance or informational sessions currently being conducted?

Yes. MedPivot regularly conducts career guidance and informational webinars focused on helping healthcare professionals explore non-clinical career opportunities. So far, we have successfully conducted three sessions, with more planned in the future.

How can I register or sign up for upcoming sessions?

All details regarding upcoming webinars, including registration links, session schedules, speaker information, and participation instructions, are shared through MedPivot's social media channels. We encourage you to follow our pages to stay updated and secure your spot in future sessions.

How can I get into healthcare industry roles beyond clinical practice?

The healthcare industry offers diverse careers beyond patient care, including Medical Affairs, Clinical Research, Regulatory Affairs, Pharmacovigilance, Medical Writing, Healthcare Consulting, Health-Tech, Public Health, and Hospital Administration. The best path depends on your education, experience, and interests.

What non-clinical career opportunities are available after MBBS?

Popular non-clinical career options after MBBS include Medical Science Liaison (MSL), Medical Affairs, Clinical Research, Pharmacovigilance, Regulatory Affairs, Medical Writing, Healthcare Consulting, Public Health, and Hospital Administration.

Frequently Asked Questions (FAQs)

What career opportunities are available in the Medical Science Liaison (MSL) domain?

MSL is one of the fastest-growing functions within Medical Affairs. Professionals in this domain work closely with healthcare experts, researchers, and pharmaceutical companies to communicate scientific and clinical information. Career progression can include Senior MSL, Medical Advisor, Medical Affairs Manager, and Medical Director roles.

Are there any current openings for MSL roles?

Job openings vary depending on company requirements and market demand. MedPivot regularly shares relevant opportunities, industry insights, and career resources through its community platforms to help aspiring professionals stay informed about available roles.

How can a fresher start a career in Regulatory Affairs?

Freshers can enter Regulatory Affairs by building knowledge of healthcare regulations and compliance processes. Relevant certifications, internships, and industry exposure can help strengthen their profile for entry-level roles.

What skills are important for a career in Regulatory Affairs?

Key skills include attention to detail, documentation expertise, regulatory knowledge, analytical thinking, communication skills, and an understanding of healthcare and pharmaceutical regulations.

How can I build a resume from scratch for non-clinical healthcare roles?

A strong resume should effectively showcase your education, transferable skills, internships, certifications, projects, achievements, and relevant experiences. The content and structure should be tailored to the specific role you are targeting.

Does MedPivot provide guidance on resume building?

Yes. MedPivot offers guidance on creating industry-relevant resumes for various non-clinical healthcare domains. Our goal is to help candidates present their skills and experiences effectively to improve their chances of securing interviews and career opportunities.

Know what our Clients have to say!

4.8/5

80 Ratings

75

Testimonials

★ 5/5

The session indeed was very informative and insightful, something that would make you work an inch more and keeo being persistent so that one day all what you've learned eventually pays off. Thank you so much Dr. Tanya for helping us out and making th...

Vishakha Chaturvedi
14th Jun, 2026

★ 5/5

I thoroughly enjoyed the video call session. It was engaging, well-structured. I felt comfortable expressing my thoughts and appreciated the attention and understanding I received throughout the conversation. The session was both informative an...

Pooja Iyer
11th Jun, 2026

★ 5/5

It was an amazing conversation. She helped me find niche area of interest and roadmap for the same. Its so relieving when you know the direction of your career. Thanks alot

VARSHA GAIKWAD
7th May, 2026

★ 5/5

good experience overall!

Sameer Badlani
24th Mar, 2026

★ 5/5

The session was helpful. Thank you.

Priyanka
9th May, 2026

★ 5/5

Very helpful, friendly and insightful

Anonymous
14th Jan, 2026

★ 5/5

I was worried for carrier gap and switching the domain but Mam guided me very well regarding the clinical data management and the certification courses. It was really beneficial thank you so much.

Snehal Dhamodkar
4th Jun, 2025

Explore us

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Thank You!

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